

# PT PELAYARAN TEMPURAN EMAS, Tbk

## FACT SHEETS

### QUARTERLY UPDATE

For the three months ended 31 March 2016/2015 (Un-audited)



#### Income Statements

In Rp Million	Q12016	Q12015	% Change
Volume (TEUs)	70,010	66,367	5.49
Service Revenue:			
Shipping	295,758	246,816	19.83
Stevedoring	112,407	154,515	(27.25)
Service Revenue	408,165	401,331	1.70
Gross Profit	90,087	97,005	(7.13)
Income For The Year	54,946	60,122	(8.61)
EBITDA	119,472	122,888	(2.78)

#### Financial Highlights

in %	Q12016	Q12015	% Change
Gross Profit Margin	22	24	(8.33)
Net Profit Margin	13	15	(13.33)
EBITDA Margin	29	31	(6.45)
Operating Cash Flow (in Million IDR)	179,292	72,965	145.71

#### Financial Ratio

Ratio	Q12016	Q12015
A/R turnover (days)	39	38
Net Debt to EBITDA	7.63x	6.94x
Interest Bearing Debt to Total Asset	45%	52%
Debt Equity Ratio	106%	149%
Current Ratio	0.68	0.55

#### Balance Sheets

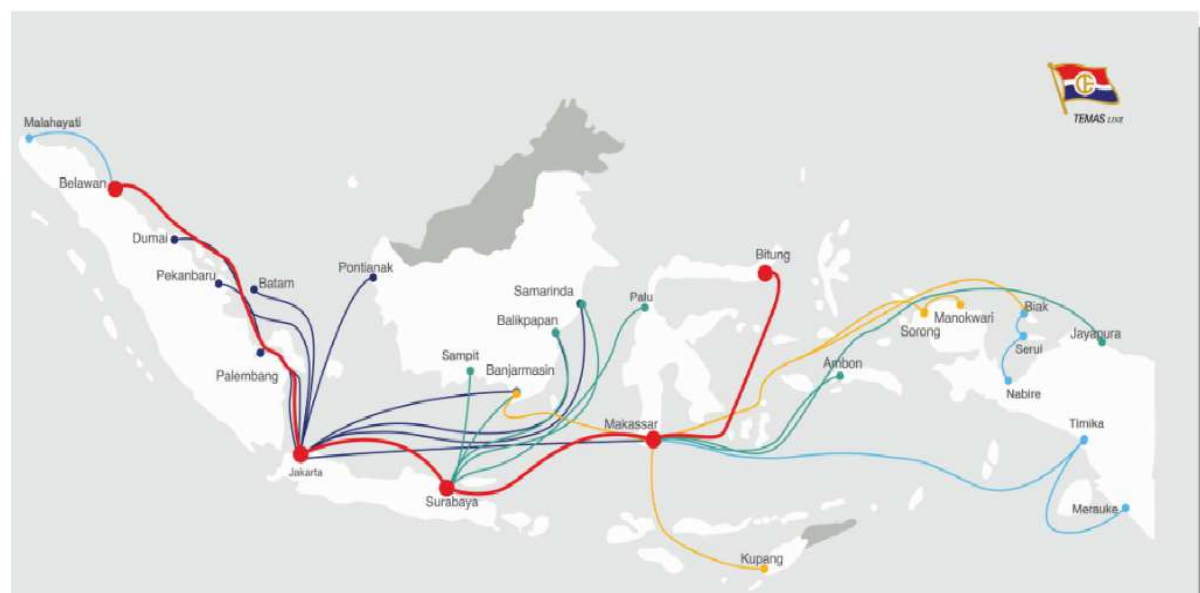
In Rp Million	Q12016	Q12015	In Rp Million	Q12016	Q12015
Cash on cash equivalent	113,888	33,993	Short-term loan	348,649	367,540
Account Receivables	183,148	189,172	Account Payables	183,294	136,129
Inventories	21,982	25,699	Taxes Payable	217	9,621
Fixed Asset	1,585,812	1,325,261	Accrued expenses and other liabilities	50,638	74,351
Advances	35,635	51,279	Long-term loan	562,905	485,255
Other Assets	64,275	20,044	Equity	859,037	572,552
Total Assets	2,004,740	1,645,448	Total Liabilities and Equity	2,004,740	1,645,448



**LIST OF VESSELS (as March 31, 2016)**

No.	List of Vessels	Deadweight Tonnes	Capacity (TEUS)	Age	Year of Acquisition
1	KM GUHI MAS	5,200	283	7	2008
2	KM LAGUN MAS	5,200	283	7	2008
3	KM SAMUDERA MAS	5,222	296	11	2004
4	KM SEGORO MAS	5,252	296	11	2004
5	KM ESTUARI MAS	8,100	537	6	2009
6	KM JALES MAS	8,100	537	5	2010
7	KM KALI MAS	8,100	537	6	2009
8	KM MARE MAS	8,100	537	6	2009
9	KM KUALA MAS	8,700	538	7	2009
10	KM LAGOA MAS	8,753	538	7	2008
11	KM BELIK MAS	8,180	558	3	2012
12	KM HILIR MAS	8,180	558	3	2012
13	KM KANAL MAS	8,180	558	3	2012
14	KM TASIK MAS	8,180	558	3	2012
15	KM TELAGA MAS	8,180	558	3	2012
16	KM UMBUL MAS	8,180	558	3	2012
17	KM WARIH MAS	8,180	558	3	2012
18	KM SELAT MAS	18,106	1,048	20	2014
19	KM STRAIT MAS	18,106	1,048	21	2014
20	KM. SPRING MAS	24,341	1,560	18	2015
21	KM. SUNGAI MAS	28,876	2,135	17	2016
22	KM. TELUK MAS	5,300	360	0	2016
23	KM. KISIK MAS	5,300	360	0	2016
	<b>TOTAL</b>	<b>228,016</b>	<b>14,799</b>	<b>7.3913</b>	
	<b>AVERAGE</b>	<b>9,914</b>	<b>643</b>	<b>7</b>	

**ROUTES**



**PT PELAYARAN TEMPURAN EMAS, Tbk**  
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**FREQUENCY As of March 31, 2016**

Jakarta Base	Surabaya Base	Makassar Base
Jakarta - Pontianak	Surabaya - Banjarmasin	Makassar - Kupang
Jakarta - Pekanbaru	Surabaya - Makassar - Sorong - Manokwari	Makassar - Sorong - Manokwari
Jakarta - Dumai	Surabaya - Makassar - Bitung	Makassar - Surabaya - Jakarta
Jakarta - Palembang	Surabaya - Jayapura	Makassar - Bitung
Jakarta - Banjarmasin	Surabaya - Balikpapan - Samarinda	Makassar - Timika - Merauke
Jakarta - Batam	Surabaya - Ambon	Makassar - Biak - Serui - Nabire
Jakarta - Balikpapan	Surabaya - Makassar - Palu	Makassar - Jayapura
Jakarta - Samarinda	Surabaya - Makassar - Timika - Merauke	
Jakarta - Palu	Surabaya - Biak - Serui - Nabire	
Jakarta - Belawan		
Jakarta - Surabaya - Makassar - Bitung		

Loading Port	Unloading Port	Frequency (per month)	Loading Port	Unloading Port	Frequency (per month)	Loading Port	Unloading Port	Frequency (per month)
Jakarta	Pontianak	8x	Surabaya	Banjarmasin	10x	Makassar	Palu	2x
Jakarta	Pekanbaru	4x	Surabaya	Makassar	4x	Makassar	Kupang	4x
Jakarta	Dumai	4x	Surabaya	Sorong	3x	Makassar	Sorong	3x
Jakarta	Palembang	4x	Surabaya	Biak	3x	Makassar	Biak	3x
Jakarta	Banjarmasin	4x	Surabaya	Manokwari	3x	Makassar	Manokwari	3x
Jakarta	Batam	3x	Surabaya	Bitung	4x	Makassar	Bitung	4x
Jakarta	Balikpapan	4x	Surabaya	Jayapura	3x	Makassar	Surabaya	4x
Jakarta	Samarinda	4x	Surabaya	Balikpapan	4x	Makassar	Jakarta	4x
Jakarta	Palu	4x	Surabaya	Samarinda	4x	Makassar	Jayapura	3x
Jakarta	Belawan	4x	Surabaya	Ambon	4x	Makassar	Serui	3x
Jakarta	Surabaya	4x	Surabaya	Palu	2x	Makassar	Nabire	3x
Jakarta	Makassar	4x	Surabaya	Timika	3x	Makassar	Timika	3x
Jakarta	Bitung	4x	Surabaya	Merauke	3x	Makassar	Merauke	3x
Jakarta	Papua	4x	Surabaya	Nabire	3x			
Jakarta*	Malahayati	4x	Surabaya	Serui	3x			
			Surabaya	Sampit	4x			

\*New Port by mid of 2016

For further inquiry, please contact:  
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