

PT PELAYARAN TEMPURAN EMAS, Tbk

FACT SHEETS

For the six months ended 30 June 2016/2015 (Un-audited)



Income Statements

In Rp Million	Q2-2016	Q2-2015	% Change
Volume (TEUs)	82,667	73,581	12.35
Service Revenue:			
Shipping	598,400	520,233	15.03
Stevedoring	235,538	271,408	(13.22)
Service Revenue	833,938	791,641	5.34
Gross Profit	197,725	214,179	(7.68)
Income For The Year	103,691	113,913	(8.97)
EBITDA	243,689	260,204	(6.35)

Financial Highlights

in %	Q2-2016	Q2-2015	% Change
Gross Profit Margin	24	27	(11.11)
Net Profit Margin	12	14	(14.29)
EBITDA Margin	29	33	(12.12)
Operating Cash Flow (in Million IDR)	266,279	216,977	22.72

Financial Ratio

Ratio	Q2-2016	Q2-2015
A/R turnover (days)	28	40
Net Debt to EBITDA	4.08x	3.36x
Interest Bearing Debt to Total Asset	47%	50%
Debt Equity Ratio	145%	174%
Current Ratio	0.62	0.53

Balance Sheets

In Rp Million	Q2-2016	Q2-2015	In Rp Million	Q2-2016	Q2-2015
Cash on cash equivalent	139,823	36,498	Short-term loan	359,461	378,141
Account Receivables	130,410	189,105	Account Payables	142,808	156,889
Inventories	24,593	24,136	Taxes Payable	6,776	13,857
Fixed Asset	1,707,578	1,426,696	Accrued expenses and other liabilities	105,004	707,777
Advances	60,495	53,090	Long-term loan	634,215	496,666
Other Assets	48,166	23,805	Equity	862,801	639,096
Total Assets	2,111,065	1,753,330	Total Liabilities and Equity	2,111,065	1,753,330

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LIST OF VESSELS (as of June 30, 2016)

No.	List of Vessels	Deadweight Tonnes	Capacity (TEUS)	Age of vessel	Year of Acquisition
1	KM. SUNGAI MAS	28,876	2,135	17	2016
2	KM. SPRING MAS	24,341	1,560	18	2015
3	KM SELAT MAS	18,106	1,048	20	2014
4	KM STRAIT MAS	18,106	1,048	21	2014
5	KM LAGOA MAS	8,753	538	7	2008
6	KM KUALA MAS	8,700	538	7	2009
7	KM BELIK MAS	8,180	558	3	2012
8	KM HILIR MAS	8,180	558	3	2012
9	KM KANAL MAS	8,180	558	3	2012
10	KM TASIK MAS	8,180	558	3	2012
11	KM TELAGA MAS	8,180	558	3	2012
12	KM UMBUL MAS	8,180	558	3	2012
13	KM WARIH MAS	8,180	558	3	2012
14	KM ESTUARI MAS	8,100	537	6	2009
15	KM JALES MAS	8,100	537	5	2010
16	KM KALI MAS	8,100	537	6	2009
17	KM MARE MAS	8,100	537	6	2009
18	KM. TELUK MAS	5,300	360	0	2016
19	KM. KISIK MAS	5,300	360	0	2016
20	KM. PALUNG MAS	5,300	360	0	2016
21	KM. GULF MAS	5,300	360	0	2016
22	KM. CURUG MAS	5,300	360	0	2016
23	KM BAHAR MAS	5,300	360	0	2016
24	KM SEGORO MAS	5,252	296	11	2004
25	KM SAMUDERA MAS	5,222	296	11	2004
26	KM GUHI MAS	5,200	283	7	2008
27	KM LAGUN MAS	5,200	283	7	2008
	TOTAL	249,216	16,239		
	AVERAGE	9,230	601	6	

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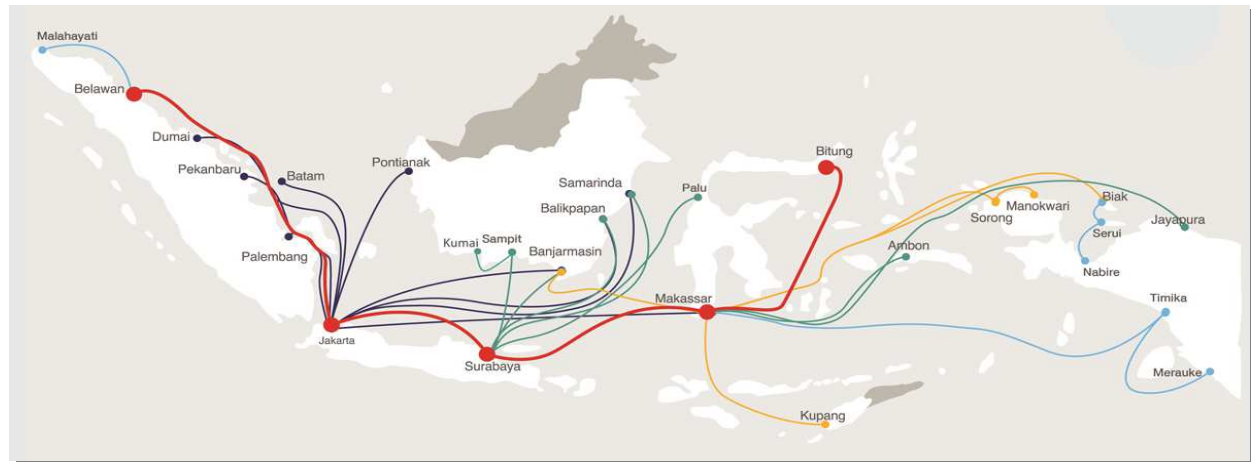
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ROUTES



Jakarta Base	Surabaya Base	Makassar Base
Jakarta - Pontianak	Surabaya - Banjarmasin	Makassar - Kupang
Jakarta - Pekanbaru	Surabaya - Makassar - Sorong - Manokwari	Makassar - Sorong - Manokwari
Jakarta - Dumai	Surabaya - Makassar - Bitung	Makassar - Surabaya - Jakarta
Jakarta - Palembang	Surabaya - Jayapura	Makassar - Bitung
Jakarta - Banjarmasin	Surabaya - Balikpapan - Samarinda	Makassar - Timika - Merauke
Jakarta - Batam	Surabaya - Ambon	Makassar - Biak - Serui - Nabire
Jakarta - Balikpapan	Surabaya - Makassar - Palu	Makassar - Jayapura
Jakarta - Samarinda	Surabaya - Makassar - Timika - Merauke	
Jakarta - Palu	Surabaya - Biak - Serui - Nabire	
Jakarta - Belawan - Malahayati	Surabaya - Sampit - Kumai	
Jakarta - Surabaya - Makassar - Bitung		

FREQUENCY As of June 30, 2016

Loading Port	Unloading Port	Frequency (per month)	Loading Port	Unloading Port	Frequency (per month)	Loading Port	Unloading Port	Frequency (per month)
Jakarta	Pontianak	8x	Surabaya	Banjarmasin	10x	Makassar	Palu	2x
Jakarta	Pekanbaru	4x	Surabaya	Makassar	4x	Makassar	Kupang	4x
Jakarta	Dumai	4x	Surabaya	Sorong	3x	Makassar	Sorong	3x
Jakarta	Palembang	4x	Surabaya	Biak	3x	Makassar	Biak	3x
Jakarta	Banjarmasin	4x	Surabaya	Manokwari	3x	Makassar	Manokwari	3x
Jakarta	Batam	3x	Surabaya	Bitung	4x	Makassar	Bitung	4x
Jakarta	Balikpapan	4x	Surabaya	Jayapura	3x	Makassar	Surabaya	4x
Jakarta	Samarinda	4x	Surabaya	Balikpapan	4x	Makassar	Jakarta	4x
Jakarta	Palu	4x	Surabaya	Samarinda	4x	Makassar	Jayapura	3x
Jakarta	Belawan	4x	Surabaya	Ambon	4x	Makassar	Serui	3x
Jakarta	Surabaya	4x	Surabaya	Palu	2x	Makassar	Nabire	3x
Jakarta	Makassar	4x	Surabaya	Timika	3x	Makassar	Timika	3x
Jakarta	Bitung	4x	Surabaya	Merauke	3x	Makassar	Merauke	3x
Jakarta	Papua	4x	Surabaya	Nabire	3x			
Jakarta*	Malahayati	4x	Surabaya	Serui	3x			
			Surabaya	Sampit	4x			

*New Port by mid of 2016

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For further inquiry, please contact:

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